

September 30, 2014

What You Don't Know About Barry Saywitz



Position: President of The Saywitz Co.

Background: Barry grew up in Chicago and moved to La Jolla for high school. After graduating from UCLA, he was a **tennis and golf pro** for Club Med in the **Bahamas** for a time, beginning his real estate career in OC with Howard Ecker & Co. Barry purchased the West Coast operations of the company in 1994 and changed the name to **The Saywitz Co**, which today owns and manages more than **50 multifamily buildings** throughout SoCal, and is a **multi-faceted investment and brokerage** firm. He currently resides in Newport Beach with his son **Ryan**.

Picture: Golfing at Pebble Beach.

Known for: Last year, Saywitz was involved in negotiations for DRS Technologies and its SoCal HQ, a 100k SF deal, and one of the **largest office transactions in the county**. Saywitz has been involved in the negotiations for more than 2M SF of

industrial space in SoCal, and was instrumental in the refi of more than \$35M for the company's investment portfolio.

Currently working on: Transactions totaling more than **2.2M SF** of office, industrial and flex requirements in San Diego, OC, LA and IE.

First Job: Shoveling snow off of neighborhood driveways at age 12, for extra weekend cash in the winter.

Favorite Song: "Brown Eyed Girl," by **Van Morrison**.

Favorite Music Group: Bob Marley and the Wailers.

Favorite Vacation: They're all good, since anything beats working.

Favorite Book: *The Art of the Deal* by Donald Trump.

Favorite Food: Filet Mignon at Ruth's Chris.

Startling Fact: Saywitz used to be 6'4" prior to the downturn in the economy.

Advice to 18-Year-Old-Self: Don't be in a hurry to grow up, you have plenty of time for that.